

School of Management and Business Studies
Department of Management
Odd Semester Examination April-May 2018
Performance and Compensation Management- BBA VI Sem.
Paper Code: BBA H-101

Roll No.....

Duration: 3 Hour

MaxMarks -75

Section A - Short Answer

(5X6=30)

Note: Attempt any Six Questions

All questions carry equal marks

Q1: Define Compensation Management

Q2: Job Evaluation

Q3: Broad Banding

Q4: Explain Minimum wages and Fair wages.

Q5: Time Rates

Q6: Piece Rates

Q7: Over time

Q8: Profit Sharing

Q9: Sales Incentives

Section B-Long Answer

(15X3=45)

Note: Attempt any Three Questions

All questions carry equal marks

Q1: Define Compensation and explain any one theory of Compensation.

Q2: Enumerate the objectives of wage policy in India.

Q3: Explain Job Evaluation Methods.

Q4: Explain Variable pay Incentives and define Individual and team incentives.

Q5: Define principles and process of Job Evaluation.

Q6: Define Executive Compensation and incentives schemes in Indian Industries.