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Department of Management
Even Semester Examination - August 2023
BBA-II Semester
BBA-F-07 & Organizational Behaviour

Roll No...

Duration: 3 Hour

Max.Marks -60

Section A - Short Answer

(6X4=24)

Note: Attempt any Six Questions, All questions carry equal marks

- Q1: Explain in detail the contribution of disciplines to the field of Organizational Behaviour.
- Q2: What is perception? What are the factors influencing perception?
- Q3: Write short notes on Machiavellianism and Locus of control.
- Q4: Discuss briefly the concept of 'groupthink' and 'group shift'.
- Q5: What are individual factors towards resistance to change.
- Q6: Discuss briefly the concept of sensitivity training.
- Q7: Differentiate between Type A and Type B personality.
- Q8: "Resistance to change is an irrational response". Do you agree or disagree? Explain.
- Q9: What characteristics distinguish organizational development.

Section B-Long Answer

(12X3=36)

Note: Attempt any Three Questions; All questions carry equal marks

- Q1: Discuss models of Organizational Behaviour in detail with relevant examples.
- Q2: Discuss attribution theory in detail with relevant examples.
- Q3: Explain the psychoanalytic and social learning theory of personality.
- Q4: Discuss five stage group development model in detail.
- Q5: Explain Lewin's Three step model of organizational change.
- Q6: How cultures form in Organization. Discuss in Detail.