

TIME: 03 Hours

Maximum Marks: 75

Roll No. _____

Instructions:

Write your roll number immediately on the receipt of this question paper.

The Question paper is divided into two sections A&B. Attempt any 6 questions out of 9 from Section A (6x5 =30 marks) and attempt any 3 questions out of 6 from Section B (15x3=45 marks)

SECTION-A

1. Discuss the various methods required for approaching to a business report citing suitable examples.
2. What do you understand by SMART goals; briefly explain the concept with examples.
3. What role does self-awareness play in the overall personality development-Elucidate.
4. Describe the team building process in detail with examples.
5. Explain the term stress management and the ways to overcome ~~to~~ stress.
6. As a management student, discuss the various ways by which lateral thinking and creativity can be fostered.
7. Briefly discuss the various determinants of personality development.
8. State and explain the various types of mnemonics along with its applications.
9. Discuss the various factors of motivation required for efficient communication

SECTION-B

1. Explain in detail the various factors responsible for development of attitude citing relevant examples.
2. Discuss comprehensively the various skill and attitude required for a manager to be successful.
3. Describe the term Procrastination and discuss the various methods to create a balanced time management schedule.
4. Explain conflict management in depth with examples and applications in organizational management.
5. Elucidate the transactional model of stress management.
6. Write a formal application letter to the HR Head of Proctor & Gamble (P&G) seeking an internship/ project by highlighting your skill set in management field.

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