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Odd Semester Examination - January 2023 – February 2023

✓ **MBA-I Semester / MBA(1) - 1 Semester**

Paper Code: **MBA-FG-107 / MBA(1) - FG - 107**

Paper Title: **Organizational Behaviour and Management Process**

Duration: 3 Hours

Max Marks: 60

Note: Attempt any Five Questions, all questions carry equal marks. [12x5=60]

- Q1. Explain the significance of Organizational Behaviour. How does the study of Organizational Behaviour help managers to meet future challenges?
- Q2. The Motivation of personnel has become a very complicated task in the present business situation. Why? Show your acquaintance with the different theories of motivation known to you and explain any one of them in brief.
- Q3. What is Behaviour Modification? Discuss the importance and role of learning in behaviour modification in the organization.
- Q4. How can you enhance your effectiveness as a leader on the basis of your knowledge of leadership theories? Explain.
- Q5. Explain the implications of stress on an individual's performance. Discuss the strategies for coping with stress among workers and managers in modern organizations.
- Q6. Why are organizational changes often resisted by individuals and groups within the organization? How can such resistance be prevented or overcome?
- Q7. Explain the process of conflict and different strategies of conflict management in the organizational context. Give examples.
- Q8. Write short notes on any THREE of the following: (3x4=12)
- a. Span of Control
 - b. Organizational Culture
 - c. Organizational Design
 - d. Perceptual Distortion
 - e. Erikson's stages of personality development.